



## EXPERIENCE THE NEW WAY OF CAR OWNERSHIP



Today, mobility is not a luxury but a necessity. Moreover, the conventional ways of mobility have given way to sustainable modes of transportation. However, we are yet to replace conventional vehicle ownership with a more contemporary and hassle-free way of owning a vehicle.

Thankfully, that's where Kinto One comes in. With Kinto One, you can enjoy all the benefits of owning a Toyota without buying it. The program is designed to suit your modern lifestyle and give you a peaceful way to drive your favorite Toyota.

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## KINTO ONE - BENEFITS

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### LOWER MONTHLY RENTALS

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With lease, payments may be lower than purchasing the same vehicle since you only pay for the portion of the vehicle you use over the term of the lease.

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### NO DOWN PAYMENT

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When you own a Toyota with Kinto One, you don't need to stress about paying a large sum of money upfront as a down payment, insurance cost, registration & road tax etc.



### FLEXIBLE TENURE

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Choose your ownership tenure from options of 24/36/48 and 60 months.

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### INTEGRATED FLEET MANAGEMENT SERVICES

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While owning a Toyota through Kinto One, you won't be charged extra for general service, scheduled and unscheduled maintenance, tyre & battery. And to add to the stress-free feeling, we are offering you 24-hour roadside assistance too.





## PRIVATE / WHITE BOARD REGISTRATION

With Kinto One, you get access to your very own private/white board number plate, the vehicle will be registered.

So instead of shelling out large sums for a depreciating asset, with just 2 months security deposit, we provide you with a flexible car ownership program that's cost-effective, stress-free, and comes with no hidden fees!



ALL-INCLUSIVE ONE FIXED  
MONTHLY PAYMENT



ZERO %  
DOWN-PAYMENT



VEHICLE  
MAINTENANCE



INSURANCE INCLUDED  
FOR THE TERM



CAR ACCESSORIES  
INCLUDED



CUSTOMIZED TO  
YOUR SPECIFIC NEEDS

## There's a KINTO for everyone!

WE'RE WITH YOU IN ALL THE IMPORTANT MOMENTS

**WORKING  
PROFESSIONALS**

**YOUNG COUPLES**

**PARENTHOOD**

**RETIREMENT**

### WHAT IS KINTO?

KINTO's origins lie in the word KINTO-Un – Japanese for 'Flying Nimbus' – a service that quickly appears and, no matter where you are or what time it is, takes you wherever you wish to go.



Drive your dream car without the hassles of maintaining one, so you can focus on the important things in life.

## BUYING V/S LEASING

PRODUCT FEATURES	BUYING	KINTO ONE (Operating Lease)	KINTO ONE (Finance Lease)
Zero Down Payment Option	Not Available	Available	Available
Total Cash Outflow	Variable	Budgeted	Budgeted
Insurance for complete term	Additonal Cost, Variable	Included	Included
Toyota Maintenance Service	Additonal Cost, Variable	Included	Included
Wear & Tear coverage	Not available	Included	Included
24/7 Roadside Assistance	Additonal Cost, Variable	Included	Included
Tax Benefits (Business Users)	Interest and Depreciation Only	Applicable on the Entire Lease Rentals	Applicable on the Entire Lease Rentals
Flexible Ownership option (End Of Term)	Not Applicable	<ul style="list-style-type: none"><li>• Surrender;</li><li>• Lease Extension</li></ul>	<ul style="list-style-type: none"><li>• Retain the car;</li><li>• Surrender;</li><li>• Lease Extension</li></ul>
Vehicle re-sale risk and Liability (End of Term)	Not Covered	Covered	Not Covered



### ENJOY CAR OWNERSHIP BENEFITS WITHOUT LIGHTENING YOUR POCKET

When you lease a car, you are required to pay only fixed monthly rentals, You can keep the car as long as you want by making easy monthly lease payments. On the other hand, you will have to pay the entire on-road price of the vehicle if you wish to buy it.



## BUYING V/S LEASING RENTAL ILLUSTRATION

Parameter	Buying	KINTO One (Operating Lease)	KINTO One (Finance Lease)
Model	Hyryder V MT		
Ex-Showroom cost	₹ 16,04,000		
Tenure	36		
Down Payment**	✓	✗	✗
Rentals	₹ 60,807	₹ 53,802	₹ 66,354
Total Outflow	₹ 21,89,052	₹ 19,36,872	₹ 23,88,732
Tax Benefits	₹ 2,21,358	₹ 5,81,062	₹ 7,16,619
Buyback Value	₹ 0	₹ NA	₹ 3,20,800
Net Outflow	₹ 19,67,694	₹ 13,55,810	₹ 19,92,912
Insurance Renewal Cost	✗	✓	✓
Insurance Management	✗	✓	✓
Maintenance Management	✗	✓	✓

\*The above illustration has been created for Hyryder VMT for 36 months for Bangalore.  
This simple illustration demonstrates the benefit of leasing a vehicle under KINTO Program for a self-employed professional & companies.

\*\*In buying scenario (Loan) down-payment is required - 10% (+) Registration (+) Insurance



### EXPERIENCE COMPLETE PEACE OF MIND

KINTO provides an End-to-End solution, right from procuring your car, paying the road taxes, ensuring top-of-the-line insurance package, yearly insurance renewals to entire maintenance of the car. And also covers 24x7 roadside assistance.

## DOCUMENTS REQUIRED

SALARIED	SELF-EMPLOYED PROFESSIONAL	PROPRIETORSHIP FIRM	COMPANY/PRIVATE LTD/ PARTNERSHIP FIRM
Application form with credit check consent	Application form with credit check consent	Application form with credit check consent	Application form with credit check consent
PAN Card	PAN Card	PAN Card	PAN Card
Aadhaar Card(masked)	Aadhaar Card(masked)	Aadhaar Card(masked)	MOA-AOA, COI/ Partnership Deed
Recent Photograph	Recent Photograph	Recent Photograph	-
<b>Address Proof</b> (Anyone) - Aadhar Card (masked), Valid Passport, Latest Utility Bill, Valid Driving License)	<b>Address Proof</b> (Anyone)- Aadhar Card (masked), Valid Passport, Latest Utility Bill, Valid Driving License)	<b>Address Proof</b> Anyone of Latest Telephone bill, Latest Utility Bill, Shop & Establishment Certificate, GST Certificate, Service Tax, Municipal Certificate.)	PAN Card & Address Proof of Main Promoters /Authorized Signatory
Last 2 years Income Tax Return / Form 16	Income Tax Return and Balance Sheet of last 2 years	Last 2 years Audited Financials/ Income Tax returns	Last 2 years Audited Financials/ Income Tax returns
Last 3 Months Bank Statement	Last 3 Months Bank Statement	Last 3 Months Bank Statement	Last 3 Months Bank Statement
Last 3 Months Salary Slip	GST certificate as applicable	GST certificate as applicable	GST certificate as applicable
Bonus/Incentive Letter as applicable	Certificate of Registration or License issued by Registering Authority or Certificate of Practice issued by Relevant Institute	Authority letter	Authority letter / Power of attorney / Board resolution

## HOW TO GET STARTED

1

### **SPEAK TO THE RELATIONSHIP MANAGER**

We suggest speaking to Toyota Dealership or KINTO Relationship Manager or discovering a plan online, be spoilt for choice with our range of mobility solutions.

2

### **SELECT & BOOK KINTO PLAN AS YOU LIKE**

Discover a plan that suits you best and make moving happen and customize the plan as per your need / requirement, apply with the KINTO package of your choice.

3

### **SUBMIT DOCUMENT PAY INITIAL MONEY**

Select a date to visit your dealer to complete the application, KYC and financial documents, once your application is approved, pay the security deposit & rental.

4

### **START YOUR KINTO CAR**

Drop in at the showroom or have it delivered at your home and take the wheel of your brand-new KINTO car!

5

### **FLEET MANAGEMENT DURING THE TERM**

While you drive & enjoy your Toyota car, we take care of all scheduled & unscheduled maintenance service requirements (As per the package opted).

6

### **INSURANCE MANAGEMENT DURING THE TERM**

While you enjoy the car, we ensure the vehicle is insured during the contract term.

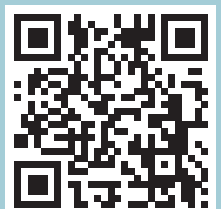
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### **FLEXIBLE OWNERSHIP OPTION**



At the end of tenure simply choose the flexible options.  
Flexibility to extend tenure / Return or upgrade to a new car / Buy back the car.

**Get Ready For Seamless And Smart Mobility!**

FOR MORE DETAILS CONTACT US ON:



Scan to Know More

Centralize Sales support:  +91 78280 78280  kinto@tfsin.co.in